

## **William T. Tanaka, Jr.**

3274 Kilihune Place  
Honolulu, Hawaii 96816  
(808) 216-4560, email: Wiltanaka@cs.com

### **RESUME SUMMARY**

<b>2000 to Present</b>	<b>Aloha Hospitality Consulting, LLC</b> <b>Owner/Managing Member</b> – Hospitality advisory and development services specializing in the acquisition, development or conversion, and management of condo hotels.
<b>2005 to Present</b>	<b>Regency on Beachwalk</b> <b>Owner</b> – Partnered with the Anekona Group to acquire and convert to a high end boutique condo hotel in Waikiki.
<b>2004 to Present</b>	<b>Anekona Management, LLC</b> <b>Vice President/Principal Broker</b> - started condo hotel management company to manage hotels and condo hotels developed by Anekona Development, a Hawaii based condo hotel developer.
<b>2001 to 2003</b>	<b>Aqua Hotels &amp; Resorts</b> <b>Consultant</b> – Started Hawaii's fastest growing condo hotel management company. Chief operating officer for all facets of company management.
<b>1990 to 2000</b>	<b>Marc Hotels &amp; Resorts, Inc./Sunterra Hawaii</b> <b>Hawaii Regional Vice President</b> – condo hotel, condominium and timeshare management, business development. Started and headed condo management division. Successfully recruited over 20 management contracts, operational management for condo hotel division.
<b>1985 to 1990</b>	<b>WTT, Inc.</b> – President/CEO/Owner <b>President/CEO/Owner</b> – Hotel and condo hotel advisory and development services.
<b>1978 to 1985</b>	<b>S &amp; E Investments/Stahl Group</b> – Condo hotel project sales and consulting company <b>Vice President</b> – Condo hotel sales of SEC registered and private placement offerings; condo hotel asset management (formed Haseko Securities, a broker/dealer of real estate securities offerings).

### **EDUCATION & LICENSES**

University of Hawaii, Manoa – Bachelor of Arts, Economics in June 1978  
Hawaii Real Estate Broker's License, since December 1980  
Formerly licensed securities principal

### **ASSOCIATIONS**

Hawaii Hotel & Lodging Association – Chairman, Oahu Chapter from 1996 to 2000; current allied member  
Waikiki Improvement Association, 1996 to 2000  
American Resort Developers Association, since 1997 to 2001 – Former Executive Committee Member  
Hawaii Sales & Marketing Association, 1991 to 1995

### **OTHER ACCOMPLISHMENTS**

Participated as expert panelist for condo hotel symposiums including National Association of Industrial & Office Properties, International Council of Shopping Centers, San Francisco Bay Area Mortgage Association.

## RESUME SUMMARY

<u>PROJECT</u>	<u>OWNER/DEVELOPER</u>	<u>YEAR</u>
Trump International Hotel & Tower Waikiki	Irongate AZREP BW LLC	2006
Trump Ocean Towers Baja	Irongate Wilshire, LLC	2006
Wyland Waikiki	Lewers Towers LLC	2006
Regency on BeachWalk*	Anekona Beachwalk LLC	2006
Wailea Beach Resort & Residences	Wailea Beach Hotel & Resort, LLC	2006
Ilikai	Anekona Island, LLC	2006
Residences at MGM	MGM Grand Hotel & Casino	2005
Aloha Surf Hotel	CP Aloha Surf LLC	2004/05
Hilton Kauai Beach Resort	KB Resort, LLC	2004/05
Royal Garden AOA	Nichiei USA	2004
Kauai Islander on the Beach	Anekona LLC	2004
Aina-Nalu (Maui Islander)	Ironwood Associates, LLC	2004
Palms at Waikiki	Laeroc Waikiki Parkside, LLC	2004
Coral Reef	Andre Tatibouet	2003
Kuhio Village Resort	GE Capital	2003
Bamboo	Bay West Bamboo, LLC	2003
Ala Wai Terrace	Waikiki Westbury Limited Partnership	2002
Waikiki Marina	Waikiki Westbury Limited Partnership	2001
Embassy Vacation Poipu Pointe	Sunterra Resorts	1999
Embassy Vacation Kaanapali	Sunterra Resorts	1998
Maui Kaanapali Villas	Hale Kaanapali Hotel Associates	1985
Maile Sky Court**	SAJE II Ventures	1984
Hobron in Waikiki**	SAJE I Ventures	1984
Hawaiian Monarch**	Hasegawa Komuten	1984
Kauai Beach Villas**	Hasegawa Komuten	1979
Kona By The Sea**	Hasegawa Komuten	1979
Kaanapali Shores	Hasegawa Komuten	1979
Island Colony**	Hasegawa Komuten	1978

\* Denotes developer participation.

\*\* Denotes SEC registered securities offering.

## **William T. Tanaka, Jr.**

### **PROJECTS LIST**

#### **HOTELS**

- Westin Ilikai
- Halekulani
- Sheraton Waikiki
- Sheraton Moana
- Sheraton Surfrider
- Embassy Suites – LAX

#### **CONDO-HOTELS**

##### **OAHU**

- Island Colony
- Hawaiian Monarch
- Hobron
- Maile Court
- Kuhio Village
- Waikiki Marina
- Bamboo
- Coral Reef
- Palms at Waikiki
- Royal Garden AOA
- Aloha Surf Hotel
- Ohana Waikiki Surf & Surf East

##### **BIG ISLAND**

- Kona By The Sea
- Kona Bali Kai
- Waikoloa Village
- Kona Islander Inn

##### **MAUI**

- Maui Kaanapali Villas
- Kaanapali Shores
- Maui Eldorado
- Royal Kahana
- Kahana Villas
- Paki Maui
- Maui Vista
- Maui Islander Inn

##### **KAUAI**

- Kauai Beach Villas
- Pu`u Po`a
- Pali Ke Kua
- Islander on the Beach
- Hilton Kauai Beach Resort
- Aloha Beach Resort

##### **MOLOKAI**

- Molokai Shores
- Ke Nani Kai

#### **CONDOMINIUMS**

- Honolulu Towers
- Hale Kaheka
- Craigside
- Liliuokalani Gardens

#### **TIMESHARE**

- Embassy Vacation Resorts Kaanapali Beach
- Embassy Vacation Resorts Poipu Point
- Kona Coast Resort
- Kauai Coast Resort at the Beach Boy
- Holu`a at Maunaloa
- Paniolo Greens – Greens at Waikoloa
- Vacations International
- Sunterra Resorts